Introductions & Icebreaker Christy Harris, *RAMP East Recruiter*

Region Q Updates/Announcements Pat Harris, *Outreach Coordinator*

Traitify Updates Brandi Bragg, *Pathways Facilitator*

Case Study Exploration Teams

RAMP East Updates Christy Harris, *RAMP East Recruiter*

Wrap-up and Discussion Group

Step 1: Review Traitify results (<https://nencpathways.traitify.com>)

Step 2: Assist customer with completing Self-Discovery Guide

Step 3: Complete interview based on career personality type. Consider what information you have learned about the customer through the interview.

Step 4: Ask customer to share Self-Discovery Guide with two people who know them well and bring notes to next meeting. (ex. Do friends/family agree or disagree with personality results. Why?)

Step 5: Discuss conversations with friends/family about Self-Discovery Guide. Determine if customer would benefit from available resources or training options.

Step 6: Assist customer in choosing 2 or 3 careers that interest them from the “Explore Career Paths” section of the handout. Provide customer with *Ross “Career Research Worksheet” (*one for each career they are interested in). Help customer complete one worksheet. Determine if customer would benefit from available resources or training options.

Step 7: Review with customer the completed handouts for profiling one career. Discuss options, keeping in mind the amount of money they need to live (ex. Reality check), the industries/jobs with high-growth in their area (Career Ladders/Star Jobs) and other considerations gleaned from interviews and conversations. Use the “traits map” in the specific career match on Traitify to talk about which might be the best fit. Look at job openings and other LMI through ncworks.gov. Help customer narrow down to one career goal. Use IBM Assess to clarify skills level and training needs.

Step 8: Utilizing the “Pathway to Success” worksheet, help client fill out the ladder. Include training options from local community colleges. Use *“Training Research Worksheet”* Highlight local resources to help clients overcome other barriers (use auntbertha.com). Help client determine when/how to sign up for any training they may need and provide resources for funding.

Step 9: Determine if customer needs assistance with job seeking skills and make recommendations/referrals.

\*Complete “Case Notes” as appropriate